

#1 FTTH Independant Operator



16

VHC NETWORKS

22%

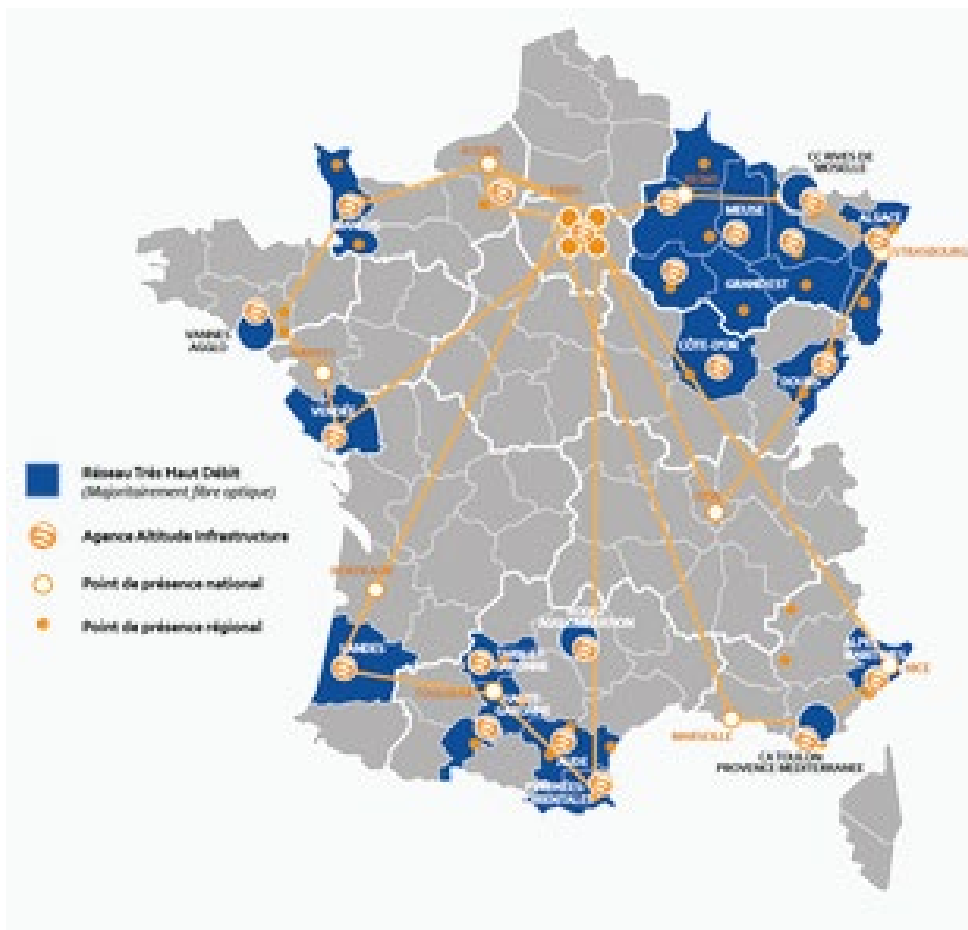
MARKET SHARES

+3,5m

CONTRACTED HHs

500000

CONNECTIBLE HHs



~€3Bn

TOTAL CAPEX



+80

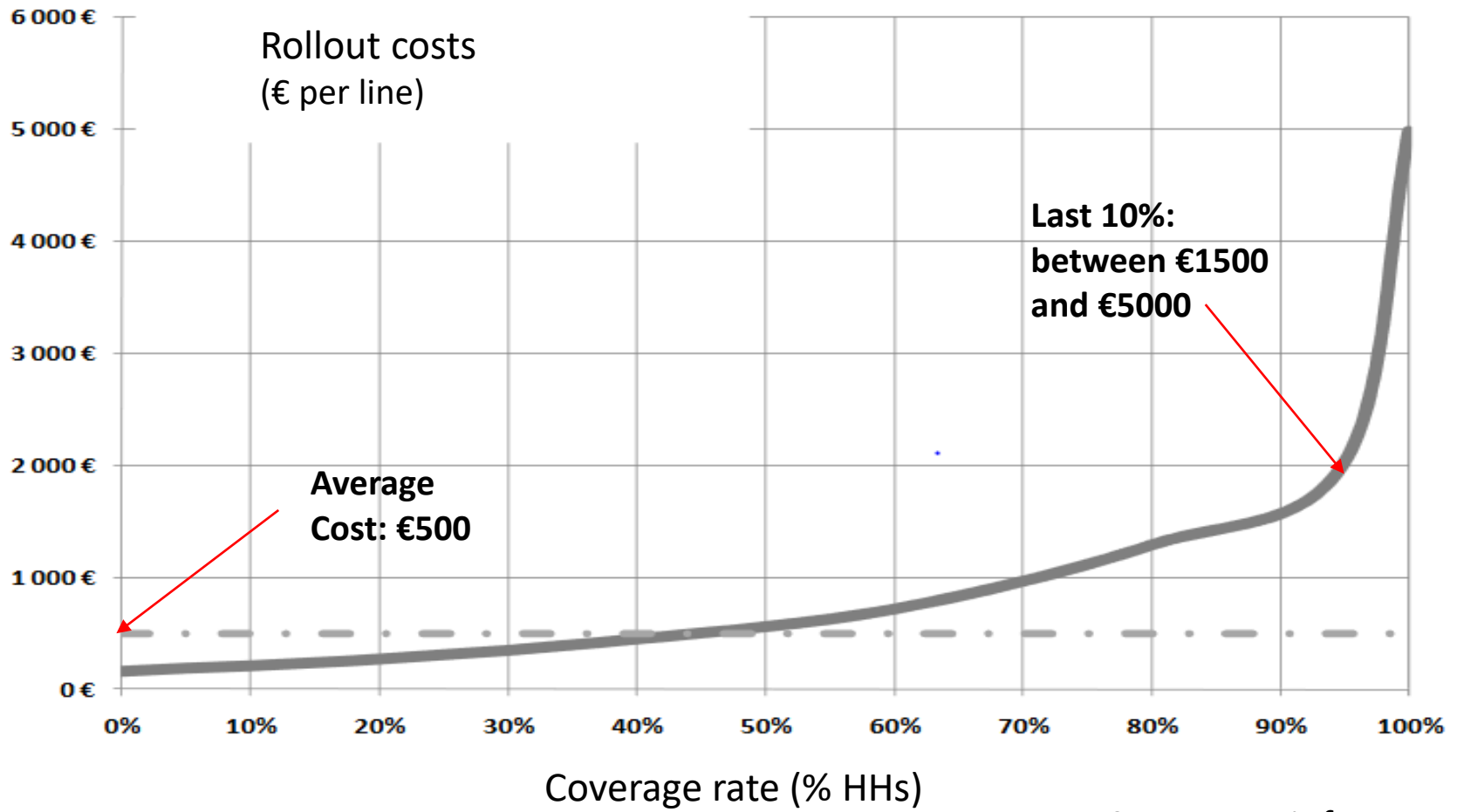
ISPs



500

EMPLOYEES

The main challenge for rural FTTH is cost



Source: Tactis for DATAR, 2010